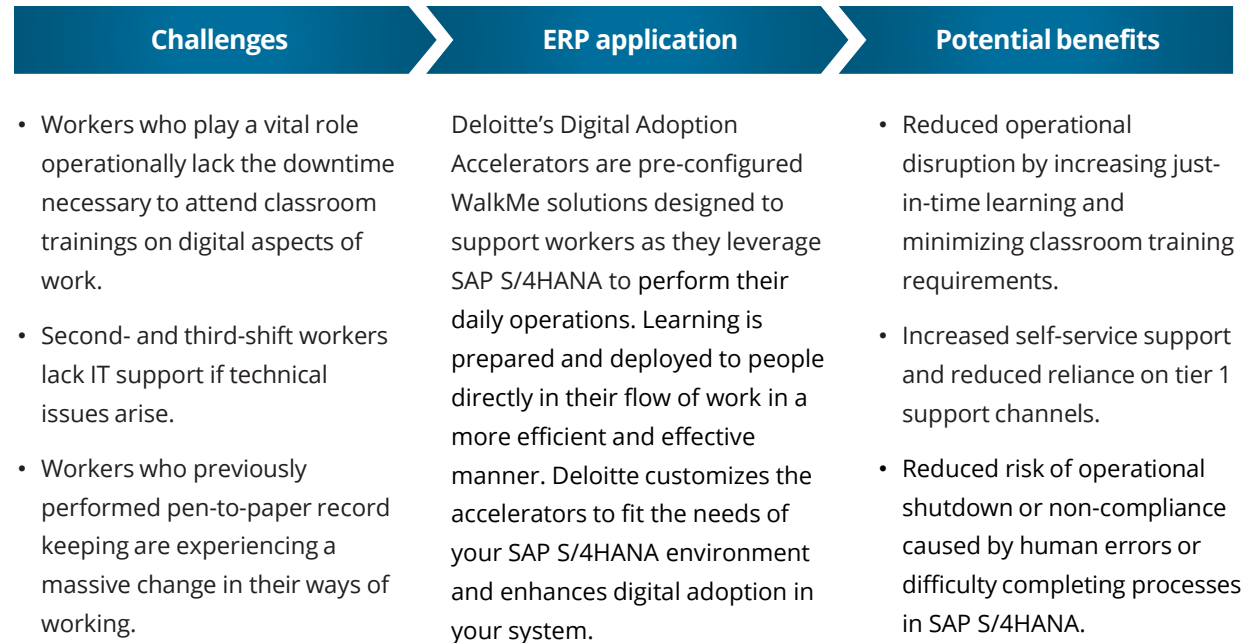


# SAP S/4HANA Digital Adoption Accelerators

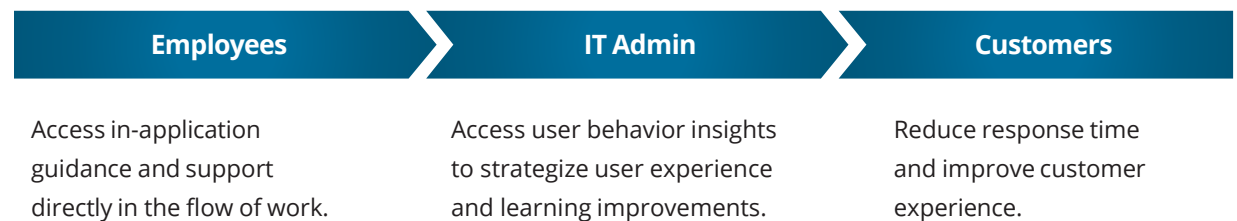
Deloitte.



Enterprises within the Energy, Resources, and Industrials (ER&I) sector waste on average \$17M in investments on digital transformation projects that fail to meet their goals.<sup>1</sup> Deloitte's Digital Adoption Accelerators, based on the SAP S/4HANA platform, offer a strategic approach to achieve your organization's Enterprise Resource Planning (ERP) platform objectives. How? By providing the guidance and support your workers need to seamlessly perform their jobs.



## Application users



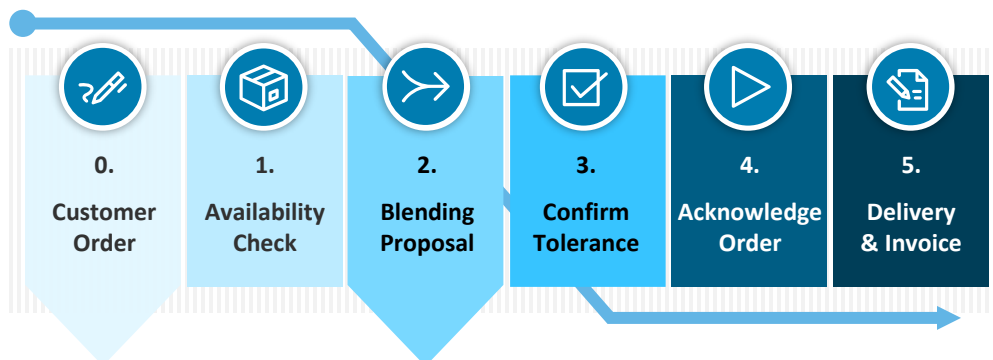
<sup>1</sup> [WalkMe's State of Digital Adoption Report, 2023](#)

# Solutions and benefits

## ➔ Blending solution

**Walks users through the process of utilizing Deloitte's blending solution during stock out scenarios to effectively mix available batches and fulfil customer requirements.**

- Facilitates accurate completion of ingredient combination, resulting in optimized resource utilization, reduced manufacturing costs, and increased speed to market.
- Supports users to derive on-the-fly calculations of active ingredients to blend batch components without error.
- Enables users to carry out a critical operational process independently, minimizing training interventions or support tickets.



### The Challenge

A customer places an order for a specific chemical composition of material. However, stock is unavailable in SAP S/4HANA.

### The Solution

WalkMe supports the customer service representative end-to-end as they use Deloitte's custom Generative AI Blending solution to assess proposed options to create the customer's desired material composition.

## 🔧 Reactive maintenance

**Walks users through the process of creating a maintenance request, planning and executing a maintenance order, and completing post-work operations.**

- Consolidates maintenance plan to record conditions of equipment failure and manage resources for repair.
- Initiates a feedback mechanism for preventive maintenance to mitigate the risk of similar equipment failures and consequent loss of resource, production, and cost.
- Enhances user productivity, reduces errors, and ensures compliance, leading to smoother and faster service delivery.

100+ additional SAP S/4HANA solution accelerators available

- Order to Cash
- Record to Report
- Procure to Pay
- Manufacturing

## Why Deloitte and WalkMe?

Deloitte helps our clients realize the value of their digital investments by leveraging WalkMe as a Digital Adoption Platform. We're reimagining how people learn new technologies, delivering material improvements in productivity, adoption, and operational excellence.

As a leading Global Systems Integrator and WalkMe's 2023 Global Partner of the Year, Deloitte applies its breadth of industry and technology experience to help clients create impactful user experiences with WalkMe's platform.

Learn more about our [Digital Adoption Platform services](#).

## Contacts

**Lee Merovitz**  
WalkMe Alliance Leader  
Deloitte Consulting LLP  
[lmerovitz@deloitte.com](mailto:lmerovitz@deloitte.com)

**James Mahan**  
US Managing Director  
Deloitte Consulting LLP  
[jmahan@deloitte.com](mailto:jmahan@deloitte.com)

**John Prescott**  
WalkMe Practice Leader  
Deloitte Consulting LLP  
[joprescott@deloitte.com](mailto:joprescott@deloitte.com)

As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see [www.deloitte.com/us/about](http://www.deloitte.com/us/about) for a detailed description of our legal structure. Certain services may not be available to attest clients under the rules and regulations of public accounting. This publication contains general information only and Deloitte is not, by means of this publication, rendering accounting, business, financial, investment, legal, tax, or other professional advice or services. This publication is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your business. Before making any decision or taking any action that may affect your business, you should consult a qualified professional advisor. Deloitte shall not be responsible for any loss sustained by any person who relies on this publication.

Copyright © 2024 Deloitte Development LLC. All rights reserved.